

INDIANA REAL ESTATE EDUCATION ADVISORY COUNCIL

August 24, 2021

1:30 P.M.

***TO BE HELD THROUGH VIDEO AND AUDIO CONFERENCING*
IN ORDER TO JOIN THE MEETING PARTIES WILL LOG INTO:**

**[Https://IndianaEnhanced.Webex.com/join/PLAWebex](https://IndianaEnhanced.Webex.com/join/PLAWebex) OR
BY TELEPHONE BY CALLING 1-240-454-0887. MEETING PARTICIPANTS CALLING THE
TELEPHONE NUMBER MUST ENTER THE MEETING ACCESS CODE 610.915.440 TO JOIN
THE MEETING**

- A. Century 21 Scheetz
 - a. 30hr Post licensing course
- B. Greater Northwest Indiana Association of REALTORS
 - a. Radon 101 2 hrs.
- C. House Call Home Inspection
 - a. Home Inspections 2 hrs.
 - b. Termite and Pest 2 hrs.
 - c. Video Pipe(Serwer Scope) Inspection 2 hrs.
- D. IBREA (CE21800026)
 - a. Agency Issues.. Believable and Unbelievable(MB) 2 hrs.
 - b. Do This... Don't Do That (MB) 2 hrs.
 - c. Real Estate Land Development 3 hrs.
 - d. The Psychology of the Real Estate Transaction 2 hrs.
- E. International Right of Way Association(CE10600454)
 - a. 2021 October Energy and Utility Program 7 hrs.
- F. La Porte County Association pf REALTORS (CE21500006)
 - a. Business Email Compromise and Wire Fraud 2 hrs.
- G. Listing Leaders Academy of Real Estate LLC (SC42100004)
 - a. New School Site
- H. Mibor Realtor Association (CE10600458)
 - a. Grievance Committee Basic General Training 3 hrs.
 - b. Professional Standards Advanced Training 3 hrs.
 - c. Grievance Committee Advanced Training 3 hrs.
 - d. Professional Standards General Training 3 hrs.
- I. New Day Realty LLC(CE21800093)
 - a. Realtors Code of Ethics- Our Code to Live by 3 hrs.
 - b. IN Real Estate Instructors, Schools & Providers – Who, What & How(INST & RB) 4 hrs.

- J. Preferred Systems, inc (CE21400021)
 - a. New Home Construction: For Real Estate Agents 3 hrs.
 - b. Radon and Real Estate Transactions 2 hrs.
 - c. Going Green 3 hrs.
 - d. Grow Houses 2 hrs.
 - e. Residential Structural Inspections 2 hrs.
 - f. Understanding Residential Electrical Inspections: For Real Estate Agents 2 hrs.

- K. Real estate Certification Program CE10600303
 - a. Student Engagement an Inclusive teaching (INST) 4 hrs.
 - b. Fair Housing: History and Current Events 2 hrs.
 - c. Forms-What you Should Know (RB&MB) 4 hrs.
 - d. New school site

- L. Real Estate Sales Academy
 - a. 90hr Pre Licensing

- M. SB Realty Consulting Howard Hanna CE22100012
 - a. 30hr post previously approved but wants course listed as five different Modules for 6hrs.
 - i. Contracts & Agency 6 hrs.
 - ii. Financing 6 hrs.
 - iii. Business Planning & Time Management 6 hrs.
 - iv. Farming/Prospecting & Social Media 6 hrs.
 - v. Negotiation & Counseling Skills, Cultural Diversity & Fair Housing 6 hrs.

- N. WebCE CE21900012
 - a. Why Risk It? Risk Management Strategies 4 hrs.

Next Scheduled Meeting
September 30, 2021